



# OPEC Grudziądz wybiera Asseco.

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## Client's profile.

The activities of OPEC Grudziądz focus on providing heating services to organizational units of public utilities, residential units, and other economic entities as well as individuals through delivering thermal energy for heating, technological purposes, and the preparation of hot utility water. What is characteristic about the activities of the company is that it produces thermal energy in connection with electricity, which is consumed by the company itself. The surplus energy is sold to a power plant.

## Company's situation.

OPEC Grudziądz had to choose a provider which would offer a comprehensive solution satisfying all needs of the company, one which would combine the classic ERP system and specialist modules which make it possible to conduct the efficient sales of thermal energy and account for these sales. After the implementation, the company expected that the system of the ERP class would be integrated with the specialist system

for thermal energy sales and document circulation management, what would enable the company to enter information in the systems only once. The company wanted to standardize business processes in the whole organization. What was also very important was the possibility of real-time processing of current transactions and processes as well as automation of routine and repeated activities.

## Solution.

The solution sought by OPEC Grudziądz was proposed by Asseco Poland S.A., the certified partner of Microsoft Dynamics AX and the leader in the software market for the companies from the heating sector. The following software was implemented in the company: the system of the ERP II class, Microsoft Dynamics AX as well as KOM-MEDIA and KOM-BOK, which are specialist applications for the sales of thermal energy and the management of document circulation developed by Asseco Poland. Other considered solutions included "Egeria" by Comarch, "Maks" by Telmax, and "Asims+" by Supra.

One of the most important reasons for our choice was the fact that a provider with great experience and competences concerning the heating sector offered a comprehensive and fully integrated solution which was able to combine specialist aspects of our activities and classic functions of the ERP system

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## Benefits.

Implementation of Microsoft Dynamics AX enabled OPEC Grudziądz to use the system to conduct specialist activities as well as to perform classic functions of the ERP system.

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Owing to the implemented solutions, the ERP system has been fully integrated with the specialist application for the sales of thermal energy. This resulted in the satisfaction of the team involved in the project works as well as the satisfaction of the end users who work based on this application.

The implementation is still in progress but we can already be satisfied with the knowledge we gain and the analyses we perform based upon the data collected and obtained from the system.

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